



Things to bring to your first appointment:

- Investment accounts (excluding Wells Fargo Advisors accounts)
Current statements showing value and positions (stocks, bonds, mutual funds, CD's, money markets, etc.)
- Bank accounts
Current statements showing value and positions (CD's money markets, etc.)
- A list of your other assets
Homes, personal property, rental property, collectibles, etc.
- A list of your liabilities
Debts, mortgages, loans, etc.
- Social Security information
Statements you may have received with an estimate of earnings at retirement.
- Current contributions
401k, IRAs, savings accounts, etc.
- All sources of income
Salaries, pension plans, annuities, trust funds, rental income, etc.
- Copies of your most recent federal and state income-tax returns
- Copies of your wills and trust documents
- Copies of driver's license and social security card

Questions I will ask at your first appointment:

- When do you and your spouse want to retire?
- How much money will you need to live on at retirement? (Monthly Income Goal)
- What are your goals?
(travel, giving, new cars, boat, vacation home, etc.)

- Do you anticipate any inheritances?