



***Things to bring to your first appointment:***

- **Investment accounts (excluding Wells Fargo Advisors accounts)**  
Current statements showing value and positions (stocks, bonds, mutual funds, CD's, money markets, etc.)
- **Bank accounts**  
Current statements showing value and positions (CD's money markets, etc.)
- **A list of your other assets**  
Homes, personal property, rental property, collectibles, etc.
- **A list of your liabilities**  
Debts, mortgages, loans, etc.
- **Social Security information**  
Statements you may have received with an estimate of earnings at retirement.
- **Current contributions**  
401k, IRAs, savings accounts, etc.
- **All sources of income**  
Salaries, pension plans, annuities, trust funds, rental income, etc.
- **Copies of your most recent federal and state income-tax returns**
- **Copies of your wills and trust documents**
- **Copies of driver's license and social security card**

***Questions I will ask at your first appointment:***

- **When do you and your spouse want to retire?**
- **How much money will you need to live on at retirement? (Monthly Income Goal)**
- **What are your goals?**  
(travel, giving, new cars, boat, vacation home, etc.)
- **Do you anticipate any inheritances?**